

## **FACT SHEET**

**OVERVIEW** 

VacayMyWay introduces vacations, simplified. A new vacation rental booking website, designed by industry veterans, travelers and hosts for fellow travelers and hosts. Founded on three principles - trust, transparency and communication - VacayMyWay's goal is to return to the fundamentals (and joy) of planning vacations by simplifying the process with no guest service fees, trustworthy rentals and open host-guest communication. VacayMyWay features an array of desirable vacation rentals from beaches to mountains across The Americas with Europe to launch in early 2022. Each vacation rental within VacayMyWay provides an entire private accommodation with seamless booking ease and an extensive amenities filter, enabling travelers to personalize their ideal vacation.

YEAR FOUNDED 2019

**HEADQUARTERS** Denton, TX

**LEADERSHIP** Jim Stewart, CEO & Co-Founder

Billy Smith, Chief Product Officer & Co-Founder

Ted Hight, Chief Legal Officer

Heidie Henriksen, Vice President – Business Development

Fay Dunahoo, Director of Customer Experience

**KEY DIFFERENTIATORS** 

Primary factors differentiating VacayMyWay from industry competitors:

- No guest service fees
- Transparent pricing, with no surprise at checkout
- Robust amenity search function that best fulfills travelers' criteria and budget without distracting sponsored listings nor ads
- Conveniently connects travelers and hosts through clear, unfiltered communications
- Personalized, easily accessible and competent customer care
- Host financial control provides full autonomy for issuing refunds
- Guest identity verification and \$1.3 million in damage protection
- Travelers save up to 20% on every booking
- Hosts can earn up to 20% more on every booking

POWERED BY PARTNERS OKsystem

Studio82 Digital Marketing

SUPERHOG Rental Guardian

<u>TruPlace</u> <u>NoiseAware</u>

INDUSTRY INTEGRATION PARTNERS Hostfully

NextPax BookingPal Hostaway PROFESSIONAL ASSOCIATIONS

Association for Short-Term Rental HomeOwners (ASTRHO)

Vacation Rental Management Association (VRMA)

**SAFETY PROTOCOLS** VacayMyWay strongly encourages hosts to use accurate, reputable sources of

information for cleaning and disinfection measures including the WHO, the CDC

and local authorities.

WEB ADDRESS <u>vacaymyway.com</u>

ADDRESS 608 E. Hickory Street

Suite 128

Denton, TX 76205

SOCIAL MEDIA Instagram @vacaymywayofficial

Facebook <u>@vacaymyway</u> LinkedIn <u>@vacaymyway</u>

**Youtube** 

#vacaymyway

MEDIA CONTACT Ivie Parker / Cayley Walker

Lou Hammond Group

303.800.0322

vacay@louhammond.com